Exhibit 2

tc

Memorandum of United States in Opposition To Dey Defendants' Motion in Limine To Exclude Opinions of Mark Duggan, Ph.D

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UNITED STATES DISTRICT COURT

FOR THE DISTRICT OF MASSACHUSETTS

IN RE: PHARMACEUTICAL) MDL NO. 1456

INDUSTRY AVERAGE WHOLESALE) CIVIL ACTION

PRICE LITIGATION) 01-CV-12257-PBS

THIS DOCUMENT RELATES TO)

United States of America ex) Judge Patti B. Saris

rel. Ven-a-Care of the)

Florida Keys, Inc., et al.)

v.

Boehringer Ingelheim Corp.,) Chief Magistrate

et al., Civil Action No.) Judge Marianne B.

07-CV-10248-PBS) Bowler

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CONFIDENTIAL

Videotaped deposition of MARK G. DUGGAN, PH.D.

Volume II

Washington, D.C.

Friday, March 6, 2009

9:30 a.m.

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- oath today?
- 2 A. I do understand that.
- Q. I have a few follow-up questions from
- 4 yesterday that I want to come back to. Your
- ⁵ alternative AWP price that you calculated, you
- for replaced with 125 percent or used a 25 percent
- markup. Can you explain how you came up with that
- 8 25 percent?
- A. I introduced this margin between actual
- average prices and the prices that I used, this 25
- percent margin, with an eye toward the -- one of
- the factors that I considered in using 125 as
- opposed to a different -- 100 percent or 150
- percent or what have you -- was that if you look
- over the time period of interest in this case, a
- number of state Medicaid programs and the federal
- Medicare program later employed adjudication
- methodologies that used AWP minus a certain
- amount.
- At some level the most natural price at
- first blush without sort of drilling down and
- thinking about the complexities, would be the

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- 1 actual average price. That's actually the first
- 2 price that I use in -- I think California is the
- first state where I go through several alternative
- 4 calculations. However, I -- and that is, in my
- judgment, not an entirely unreasonable thing to
- ⁶ do.
- However, in the interests of being
- 8 conservative, recognizing that many states employ
- formulas that reimburse AWP minus 5 percent, AWP
- minus 10 percent, and so forth, this 25 percent
- cushion, this 25 percent markup over the actual
- average price had resulted in the ingredient cost
- being in virtually every case -- the ingredient
- cost reimbursement in virtually every case greater
- than the actual average price. So that was sort
- of one of the factors that I considered.
- I didn't -- my goal in the analysis was
- to determine to what extent Medicare and Medicaid
- would have paid less if prices that were more
- reflective of actual transaction prices had been
- used as the AWPs and the WACs.
- Q. Where did the actual 25 percent come

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